



MONTHLY LENDER NOTICE

Dated: August 1, 2010

NOTE TO LENDERS: The purpose of the Monthly Lender Notice is to provide Lenders with important program information updates and reminders. Interest rate information is published each week in the Availability of Funds and Notice of Terms Bulletin. A new Monthly Lender Notice is issued by SONYMA by the first calendar day of each month.

TIP OF THE MONTH

SONYMA COMPLIANCE REVIEW:

Lenders should be prepared to forward a fully processed loan application package to the SONYMA Originations Department at 641 Lexington Avenue, 2nd Floor, New York, NY 10022 **within 45 days of application**. Loans not received within this time frame will be identified via our loan tracking system as inactive and may be subject to cancellation or penalty.

Special Note: Appraisals should be ordered early in the loan process. For new construction properties, SONYMA and Genworth/MIF will approve the loan subject to a final inspection. For committed loans, a new appraisal report will be required if the original appraisal report is older than 12 months or if the pool certificate has expired and values have declined since the original report was issued.

UPDATES

NEW WEBSITE HOME PAGE

In June, SONYMA and its sister agencies, the New York State Housing Finance Agency and the New York State Affordable Housing Corporation (collectively, known as “nyhomes”), were consolidated with the New York State Division of Housing and Community Renewal. All of these agencies, including SONYMA, are now led by New York State Housing Commissioner, Brian E. Lawlor. Last month, you may have noticed our new web home page (www.nyhomes.org). The new page reflects the collaboration among New York State’s housing agencies. To access SONYMA’s website, simply click on the *nyhomes* logo or the SONYMA link, which is located at the top, right side of the home page screen.

HAZARD INSURANCE COVERAGE FOR CONDOMINIUMS; REVISED HAZARD AND FLOOD INSURANCE CERTIFICATE

SONYMA is adopting Fannie Mae’s policy requiring that borrowers obtain a “walls-in” coverage policy (commonly known as an HO-6 policy) for condominium units, if the condominium master policy does not provide the same interior unit coverage. See our Seller’s Guide Bulletin #2-2010 for more details. Effective for loans registered on or after **August 16, 2010**, Lenders will be required to execute a revised Hazard and Flood Insurance Certificate (SONYMA Form 216/7-10) for each loan file. By executing this revised form, lenders are warranting, among other things, that the condominium unit has an HO-6 policy, or a master policy with the same type of coverage, in place at time of the loan closing.

APPROVED PROJECT SET-ASIDE LIST ON SONYMA WEBSITE

SONYMA’s list of approved projects, under our Project Set-Asides program, has been added to our website and can be found on both the Lender page (<http://nyhomes.org/index.aspx?page=103>) and the Loan Officer page (<http://nyhomes.org/index.aspx?page=779>) on our website.

The Project Set-Aside approval list provides information pertaining to SONYMA's approved condominium and cooperative projects. When reserving loans on our Lender Online (LOL) system, lenders must select the appropriate project name from the drop-down list in the "Project" field. If the project name does not appear on the Lender Online (LOL) drop-down list, please contact our Project Set-Aside Program Director, Marie Cammarata, at mcammarata@nyhomes.org for assistance. If you find that the number of units financed is near the allotted loans available for financing, we strongly recommend that you contact Marie to establish if any more units are available for financing.

REMINDERS

LOAN APPLICATIONS WITH A TAX CREDIT ADVANCE LOAN (TCAL)

All SONYMA loan applicants who have opted for a TCAL must have been in contract as of April 30, 2010 and must close by **September 30, 2010**. *SONYMA will not fund any TCAL that does not meet these requirements.*

REVISED SCHEDULE OF PENALTY CHARGES

Attached is a revised Schedule of Penalty Charges, which is effective for loans reserved or closed on or after May 17, 2010. Changes were made in Section "A", "Loans Reserved or Closed at an Incorrect Interest Rate". Note that this new schedule will not affect those loans for which SONYMA has previously approved an interest rate exception. If you need clarification, please contact Anthony Mancusi at 212-872-0616 or amancusi@nyhomes.org.

MORTGAGE INSURANCE/POOL INSURANCE/CREDIT UNDERWRITING

GENWORTH MORTGAGE INSURANCE PREMIUM RATE CHANGE

On May 3, 2010, Genworth Mortgage Insurance Corporation ("Genworth") increased its mortgage insurance premiums for certain property types. FOR SONYMA LOANS, the new premiums became effective for loan applications taken on or after May 3, 2010. The new rate chart is attached for your reference. Please refer to the section below entitled "Disclosure of PMI Premiums" for additional information regarding PMI premiums.

GENWORTH'S JOB LOSS PROTECTION PRODUCT

Genworth offers job loss protection to any borrower receiving Genworth mortgage insurance. This product is offered at no additional cost to borrowers or Lenders and provides protection from temporary unemployment. Borrowers who become involuntarily unemployed will have their mortgage payments covered up to a maximum of \$2,000 a month for a three month period per occurrence (to a maximum of 6 months). For more information, please see our website (<http://www.nyhomes.org/index.aspx?page=309>).

DISCLOSURE OF PMI PREMIUMS

In order to assist Participating Lenders in complying with recent RESPA requirements regarding the disclosure of PMI premiums, the premium rates for both Genworth Mortgage Insurance Company and SONYMA's Mortgage Insurance Fund ("MIF") are attached to this notice as exhibits. You will note that the premiums differ. For the programs that Genworth underwrites for mortgage insurance (Low Interest Rate and Achieving the Dream), Lenders may wish to disclose to applicants the highest premium which appears on either exhibit for the applicable LTV, to ensure applicants are not quoted a premium lower than they will actually will be required to pay. For all other programs, the MIF will be the primary insurer and thus, MIF's premiums should be used.

POOL INSURER COMMITMENT TIMEFRAMES

Both Genworth Mortgage Insurance Corporation and SONYMA's Mortgage Insurance Fund ("MIF") issue insurance commitments for a 6-month period, starting from the date the loan is approved for mortgage insurance and/or pool insurance. As a reminder, loans not closing within the 6-month commitment period will require a second review by Genworth and/or MIF, as applicable, to ensure the loan application remains a good credit risk. As such, after the 6-month commitment period has expired, Genworth and/or MIF, will require updated credit documentation (paystubs, credit report, bank statements, etc.) and an appraisal update with recent comparable sales. If values have

declined since the original appraisal or if the original appraisal is older than 12 months, then a new standard appraisal (i.e., Fannie Form 1004 or Freddie Form 70) will be required. ***The SONYMA loan must close on or prior to the extended expiration date of the MI/pool commitment.***

INTEREST RATE CHANGES; LAPSE OF COVERAGE; MATERIAL CHANGES TO LOAN FILE AFTER COMMITMENT

If SONYMA approves an extension of the mortgage commitment, lenders are responsible for notifying the pool insurer and the appropriate PMI insurer, if applicable, of changes in interest rates prior to closing. AN INCREASE IN THE INTEREST RATE MAY RESULT IN A REJECTION OF THE LOAN BY THE POOL INSURER. Lenders are also responsible for ensuring that coverage from such insurer has not lapsed prior to loan closing.

Most lenders update credit documents and appraisals prior to closing. In the event these updates indicate the borrower’s credit, income, or asset position has changed to the point where the borrower’s ability to repay or close on the requested loan amount is impacted, or the value of the property has declined, these updates must be forwarded to the appropriate pool and/or mortgage insurer for reconsideration of the insurance commitment.

SUBMITTING FILES TO THE POOL INSURER

All Low Interest Rate and Achieving the Dream Program loan files must be sent directly to Genworth Mortgage Insurance Corporation for pool (and MI, if necessary) insurance underwriting [not to SONYMA’s Mortgage Insurance Fund (MIF)]. For loans Genworth elects not to provide mortgage insurance, but which meet SONYMA guidelines, will continue to be approved through Genworth with MIF providing the mortgage insurance. Only loans reserved under the Construction Incentive, Remodel New York, and Habitat for Humanity Programs should be sent directly to MIF for mortgage insurance. Files should be sent as follows:

<i>Program</i>	<i>SONYMA Loan Number Prefix</i>	<i>Pool Insurer Address</i>
<i>Low Interest Rate and Achieving the Dream Programs</i>	890, 895, 910, 915, 920, 925, 935	Genworth Mortgage Insurance Corporation Attn: Central Imaging 6601 Six Forks Road Raleigh, NC 27615
<i>Construction Incentive, Remodel New York, and Habitat for Humanity Programs</i>	892, 896, 912, 916, 919, 932	SONYMA Mortgage Insurance Fund 641 Lexington Avenue, 5 th Floor New York, NY 10022 Attention: Mike Esposito

AGE OF CREDIT DOCUMENTS AND PROPERTY APPRAISALS UPON LOAN FILE SUBMISSION

Lenders must ensure that credit documents (paystubs, credit report, bank statements) be dated within 90 days of the date that a file is submitted for PMI/pool insurance consideration. ***Additionally, until further notice, property appraisals must be dated within four (4) months of the date the file is submitted for review.***

SUBMISSION OF COLOR PHOTOGRAPHS WITH PROPERTY APPRAISALS

SONYMA’s pool insurer requires that the appraisal report include color copies of photographs of the subject property and of the comparable sales. ***Loans will be suspended by the pool insurer if the appraisal report does not include color copies of the photographs.*** The color photographs should be e-mailed to Genworth Mortgage Insurance Corporation (branch.albany@genworth.com). Please include the SONYMA # and borrower's name in subject line of the e-mail.

REMINDER REGARDING MINIMUM NUMBER OF CREDIT REFERENCES

SONYMA requires applicants to have a minimum number of credit references. Applicants must have at least three lines of credit (trade lines) established for a minimum period of 18 months prior to the mortgage loan application date. If not, the loan must be manually underwritten. Alternative or non-traditional credit references that require regular periodic payments such as rent or utilities may be verified and included in the manual underwriting

submission. Please be reminded that, the payment and debt ratios for manually underwritten loans (LTV's of 97% or less) are 40%/45%.

Since many questions have emerged regarding our policy regarding the minimum number of credit references, attached to this notice are FAQ's to assist lenders in applying the policy.

LENDER ONLINE/LOAN RESERVATIONS

RESERVATION/RATE LOCK-IN REQUESTS; USE OF LENDER ONLINE

Lenders must reserve loans via our internet-based Lender Online ("LOL") system. As a reminder, if you have not been assigned a logon ID and password to allow you to access LOL, please contact your SONYMA Primary Contact. If you do not know whom to contact, please call Paula Campbell at 212-872-0427 or e-mail her at pcampbell@nyhomes.org. LOL Administrators: When reserving loans on LOL, a Contact Person, Loan Officer and Loan Processor must be assigned to the loan; otherwise, the reservation will not be accepted. Please remember to set up a Contact Person, Loan Officer and Loan Processor for each branch office listed on LOL.

Lenders must be in receipt of a fully executed binder or sales contract, prior to accepting a loan application and registering the loan with SONYMA. Any applications taken without such verification must not be reserved. Reservations made without the proper documentation will be subject to a rate change and possible Lender penalty. *Reminder:* Lenders locking new construction loans as short term are advised that Lender paid penalties may result, should the loans close beyond the initial lock term.

RESERVATIONS NOT ACCEPTED BY LENDER ONLINE

Lenders will be unable to reserve a loan on Lender Online when (1) the application was taken 7 days or more prior to the reservation date, and (2) the applicant exists on the system from a previous reservation (already reserved, or if the application was denied or withdrawn); only SONYMA personnel can reserve these loans. If you receive a message that the application is 7 days or older or the applicant has a previous reservation, the reservation must be entered by SONYMA. When this occurs, the Lender is required to submit the below listed documents by fax to the number at the top of the Loan Reservation Worksheet & Rate Certification Form (917-274-0406):

- *Fully completed and executed Loan Reservation Worksheet & Rate Certification Form (238/1-10);
- *1003 (1st page & signature page, executed and dated by applicants);
- *Sales Contract (only the 1st page & the last signature page fully executed) or signed Binder; and
- *Completed and executed Interest Rate Option Form (D3/9-09).

SONYMA will research previously canceled or rejected reservations and will contact the sender of the fax if any issues arise. Additionally, for applications or 7 days or more, SONYMA may require the lender to pay a penalty if SONYMA's rates change during that time.

MAINTENANCE OF LENDER ONLINE USERS

Lenders are reminded that it is your responsibility to maintain a current list of all LOL users within your organization. *In particular, individuals who are no longer employed by your company should be immediately removed.* For more information, please refer to the Lender Online User's Guide at <http://www.nyhomes.org/Modules/ShowDocument.aspx?documentid=1859>.

MISCELLANEOUS INFORMATION

NEW YORK ENERGY-STAR® PROGRAM

SONYMA has seen a significant increase in the number of reservations under the New York ENERGY-STAR® program. In order for the applicant to receive the appropriate interest rate incentive, immediately upon accepting a New York ENERGY STAR® loan application, Lenders must notify the New York State Builders' Association (NYSBA) of the homebuyer's name, the property address, and the builder's name. Such notification must be made to:

By E-Mail
Jean Self jself@nysba.com or
Sallye Romagna sromagna@nysba.com

By Mail
NYSBA
1 Commerce Plaza, Suite 704
Albany, NY 12210
Attn: SONYMA ENERGY-STAR Loan

If the loan application is for the purchase of a condominium unit, Lenders must independently verify that project is being built to ENERGY STAR® standards. In all cases, the contract of sale must state that the home is being built to ENERGY STAR® standards. ***Lenders are reminded that before closing any New York ENERGY-STAR® program loan, it must have in its possession the Home Energy Rating Certificate (HERC) for the property being financed. Failure to do so may result in SONYMA not purchasing the loan.***

For more information on the New York ENERGY-STAR® program, please refer to our Lender Announcement posted on our website: <http://www.nyhomes.org/Modules/ShowDocument.aspx?documentid=1671>

LOAN OFFICER WEB PAGE

SONYMA maintains a web page specifically for Loan Officers. All the tools necessary for a Loan Officer to originate SONYMA mortgages are located on one comprehensive page. To access this page, please click on the following link: <http://www.nyhomes.org/index.aspx?page=779>

MORTGAGE CREDIT CERTIFICATE FUNDS AVAILABLE FOR TARGET AREA RESERVATIONS

SONYMA has fully exhausted the MCC funds for non-target areas and will no longer accept MCC reservations for non-target area properties. Only target area MCC reservations will be accepted. Going forward, any reservations for non-target areas or loans reserved as target, but turn out to be non-target will be rejected. On a weekly basis, SONYMA will post on Lender Online, the amount of remaining MCC funds for target areas. For more information on target areas and how to determine if a property is located in a target area, please click on <http://www.nyhomes.org/Modules/ShowDocument.aspx?documentid=270>.

INQUIRIES REGARDING LOAN DECISIONS

Lenders are advised not to refer applicants to call Genworth, SONYMA, or the MIF regarding loan decisions. All dialogue should be between the SONYMA Lender, and Genworth or SONYMA/MIF.

CLOSING INTEREST RATE CALCULATOR

Lenders are reminded that the [Closing Interest Rate Calculator](#) is the only source available to assist Lenders in determining closing interest rates for SONYMA loans. A revised calculator will be published each Friday morning.

SUBMISSION OF CCAL REQUESTS FOR DISBURSEMENT

SONYMA still has several loans in its pipeline that will be receiving a Closing Cost Assistance Loan (CCAL). Requests for CCAL approval must be submitted at least three (3) business days prior to the mortgage loan closing. Please complete and submit the CCAL Loan Request for Disbursement Form (C6/10-08), along with the completed CCAL Calculation Worksheet and the required supporting documentation.

SONYMA RELATIONSHIP MANAGERS

Please contact one of SONYMA's Relationship Managers if you need assistance with training on products, or guidance on policies or procedures. Please feel free to contact them using the following information:

Downstate (Albany and South)	Gail Kresge	917-576-8250 Cell gkresge@nyhomes.org (Best Option)
Upstate (North and West of Albany)	Lynn Morris	917-613-1465 Cell lmorris@nyhomes.org

REMINDER TO NON-SERVICING LENDERS – TIMELY SUBMISSION OF REQUIRED LOAN FILE TO SONYMA’S MASTER SERVICER

Lenders who do not service loans for SONYMA are reminded of their obligations to transfer servicing of loans to SONYMA’s master servicer, M&T Bank (“M&T”), in accordance with previously agreed to procedures. [Click here to review the procedures.](#) Each Lender has represented to SONYMA that it will transfer the servicing of each loan to M&T within 5 business days of the loan closing date. Lenders must advise borrowers at closing that M&T will be servicing their loan. Lenders may not process any servicing transactions prior to transfer and any mortgage payments received are to be sent to M&T for processing. *Failure to do so may result in SONYMA suspending your company from taking new loan applications.*

SONYMA PRE-CLOSING FILE REVIEW

SONYMA’s review time for loan application files is approximately **24 to 48** hours from receipt of the loan file. *Lenders could help us improve our turnaround time by ensuring that all documents are submitted in the manner described on the Pre-Closing Application File Checklist (Form #225/12-09).* Files submitted with missing or incomplete documents require us to perform multiple reviews of the same file and slows our response time in reviewing newly submitted loans. Additionally, if your loan file is suspended for deficient or further documentation, please submit any corrective or trailing documents at one time.

SONYMA COMMITMENT EXTENSION REQUESTS

Requests for an extension of the commitment, accompanied by appropriate supporting documentation, must be made by completing and submitting the Commitment Extension Request Form (Form 235/5-08) to the attention of Sylvia Roberts, SONYMA Team Leader. SONYMA, at its sole discretion, will determine if the extension request is valid and may assess penalties to the Lender as described on the form. Upon the commitment being extended, the initial interest rate field on Lender Online will display “TBD”.

REMINDER: When SONYMA extends a commitment, it is extending the time period to close a loan. It is NOT extending the interest rate.

If the extension is granted, the loan must close at the rate stated in the [Closing Interest Rate Calculator](#). Loans requiring extensions, depending on when reserved, may close at a substantially higher rate than initially locked. Before closing any loan that has been extended by SONYMA, Lenders must ensure that the higher interest rate is acceptable to any mortgage insurer and the Pool Insurer (Genworth or MIF). In addition, please note that an extension from SONYMA does not imply an extension of the pool insurance commitment. Please see above.

LOAN PURCHASE PROCEDURE

SONYMA will purchase approved post-closing loans on Thursdays. If Thursday is an Agency holiday, the loans will be purchased on Friday. Lenders will be advised by e-mail when each closed loan document file has been approved for purchase. The mortgage loan will be purchased on the next scheduled purchase date. All loans will be purchased under the Homeowners Mortgage Revenue Bond (HMB) Indenture.

SONYMA CONTACT HOURS

SONYMA Loan Analysts will accept phone calls between the hours of 10:00 A.M. to 12:00 P.M. and 2:30 P.M. to 4:00 P.M. only. Keep in mind that Lenders can get up-to-date loan status information by accessing Lender Online as discussed above or can call **Lou Germanakos at 212-872-0407.**

SONYMA HOLIDAYS

[There are no holidays during the month of August.](#)

STATE OF NEW YORK MORTGAGE AGENCY SCHEDULE OF PENALTY CHARGES

ORIGINATIONS PENALTIES:

A. Loans Reserved or Closed at an Incorrect Interest Rate:

<i>Interest Rate Differential</i>	<i>Penalty %</i>
1/8%	0.5%
1/4%	1.0%
3/8%	1.5%
1/2%	2.0%
More Than 1/2%	NO PURCHASE

B. No reservation within 7 days of application = Penalty is based on rate differential as above (Difference between rate at application and current SONYMA rate).*

**REMINDER: LENDER MUST HAVE A FULLY EXECUTED CONTRACT OF SALE OR BINDER BEFORE RESERVING A LOAN. FAILURE TO DO SO WILL RESULT IN A 1% PENALTY TO LENDER.*

C. New construction reserved under LIRP = 1/2 point penalty, if extension of more than 30 days is needed.

NOTE: In addition to the above, all loans are also subject to the below closed loan delivery penalties.

CLOSED DOCUMENT DELIVERY (PRE-PURCHASE) PENALTIES:

<i>No. of Days since Closing*</i>	<i>Purchase (as a % of the Loan Balance Purchased)</i>	<i>Penalty %</i>
0 - 35 Days	102%	0%
36 – 60 Days	101.75%	0.25%
61 – 90 Days	101.50%	0.50%
91 – 120 Days	101%	1%
121 – 180 Days	100%	2%
181+ Days	NO PURCHASE	

*Based on the number of days from closing that SONYMA approves the post-closing loan file for purchase.

FINAL DOCUMENT DELIVERY (POST-PURCHASE) PENALTIES:

<i>No. of Days since Closing</i>	<i>Penalty Amount Per Document Per Month</i>
540 (1½ Years)	\$0
541 - 730 Days (2 Years)	\$25
731 – 1,095 Days (3 Years)	\$50
Over 1,095 Days	REPURCHASE**

**At SONYMA's discretion.

FREQUENTLY ASKED QUESTIONS REGARDING MINIMUM CREDIT REFERENCES

1) Must a revolving trade line on a traditional credit report be currently “active” in order to be counted?

No. The revolving trade line must have been “open” for a period of 18 months prior to the date of application. A revolving account that has been open for 18 months *but never used*, however, *would not be eligible*.

2) Can a paid-off installment loan be counted as an eligible credit reference?

Yes.

3) In the case of a joint application, must BOTH the Borrower and the Co-Borrower meet the requirement?

No. Only the “primary” borrower (the applicant with the most income) must meet the requirement.

4) Does a revolving account that was opened more than 18 months prior to loan application but now appears “closed” qualify?

Yes, as long as the account was used.

5) If a borrower has only 1 or 2 eligible credit references on his/her traditional credit report, can non-traditional credit references be used to meet the minimum requirement?

Yes. Any combination of traditional and non-traditional credit may be used to meet the 3 credit reference minimum. If, however, the traditional credit report does not include at least 3 eligible trade lines, the LP or DU decision is not valid and the loan must be manually underwritten.

6) A borrower has the required number of traditional credit references, meets SONYMA credit underwriting requirements, yet the loan does not receive a standard approval through automated underwriting. May the loan be submitted as a manual underwrite?

Yes. If the loan meets SONYMA credit underwriting requirements, you may disregard the LP/DU credit decision and submit the loan as a manual underwrite.

7) When verifying rental payments, is a standard VOR form acceptable documentation?

A standard VOR is acceptable only if the landlord is a management company. When the landlord is an individual, borrowers must provide either 12 consecutive months of cancelled checks or 12 consecutive monthly bank statements reflecting the clearing of rental payments.

8) Under what circumstances can a qualified Guarantor be added to the loan?

If a borrower does not have the minimum number of credit references but otherwise meets SONYMA credit underwriting guidelines, a qualified Guarantor with an acceptable credit history may be added to the loan to provide additional security. The Guarantor’s income MAY NOT be used for qualifying purposes. The Guarantor must be a blood relative and may not be a spouse. Lenders must submit a complete credit package on the Guarantor (i.e. 1003, credit report, income verification). The Guarantor will sign the Note at loan closing and is required to sign the Mortgagor’s Affidavit at both application and loan closing.

RATE PLANS FOR SONYMA Low Interest Rate and “Achieving the Dream” Programs

May 3, 2010

Genworth Residential Mortgage Insurance Corporation of North Carolina
Genworth Residential Mortgage Assurance Corporation

Monthly Premium MI & Zero Monthly Premium MI

Owner-Occupied Properties

30 Year Term		Fixed Payment	
LTV	Coverage	Class I (700+)	Class II (680-699)
97% - 96.01%	26%	.71%	.81%
96 - 95.01	25	.69	.78
LTV	Coverage	Class I, II (660+)	
95% - 90.01%	25%	.76%	
90 - 85.01	20	.47	
85 & Under	17	.39	

PREMIUM ADJUSTMENT SYSTEM	
Condominium	+ .10%
Cooperative Unit	+ .10
Counseling Saver	- .05
Loan Amount > \$417,000	+ .25
Manufactured Housing	+ .20
Primary 2 Unit	+ .25
Rate/Term Refinance	+ .10

Find Rates Fast

Use our *Rate Finder* to compare products, loan types, terms and payments. Visit mortgageinsurance.genworth.com and enter "HFA1" in the **Program Code** field.

Class I: Borrowers would exhibit credit history slightly better than Genworth’s standard product. These borrowers would typically have well established credit with multiple accounts with little or no delinquent history on their accounts. Generally, the borrowers’ credit score would be above 700.

Class II: Borrowers would exhibit credit history consistent with Genworth’s standard product. These borrowers would typically have well established credit history with a variety of accounts, and they may have had minor delinquent history on an account in the past. Generally, these borrowers’ credit scores would be between 660-700.



SONYMA Low Interest Rate and Achieving the Dream loans should be submitted to Genworth for underwriting. Complete “SONYMA Submission Form” and send loan files to Genworth using one of the following methods:

1. Overnight the loan package to Genworth Central Imaging at 8325 Six Forks Road, Raleigh, NC 27615
2. Fax loan package to 800 346.7961
3. Email loan package to branch.albany@genworth.com

Or ask your Genworth sales representative about FlexConnect.

RATE PLANS FOR SONYMA Low Interest Rate and “Achieving the Dream” Programs

May 3, 2010

Genworth Residential Mortgage Insurance Corporation of North Carolina
Genworth Residential Mortgage Assurance Corporation

RATE NOTES

LOAN TYPE DEFINITIONS

Fixed Mortgages feature level payments for the first five years of the loan term. All acceptable plans must (1) fully amortize over a maximum of 40 years, (2) have the initial payment rate equal to or greater than the initial accrual rate, and (3) have no temporary buydowns, rate concessions or the potential for negative amortization during the first five years.

LOAN TERM DEFINITIONS

For Zero Monthly and Monthly Premium: 30-year rates fully amortize over a period greater than twenty-five years and no greater than forty years.

PREMIUM PAYMENT OPTION DEFINITIONS

Monthly Premium is a payment option which features a coverage term of one month; premiums are remitted monthly. The premium rate shown is the annualized rate. The premium to be remitted monthly is determined by multiplying the annualized premium rate by the loan amount and dividing that amount by 12.

Zero Monthly is a payment option which features monthly premium rates with no initial premium required at closing.

Non-Refundable Monthly, Zero Monthly: Non-Refundable rates feature a lower premium rate in lieu of a premium refund when coverage is cancelled. No premium will be refunded when coverage is cancelled, unless cancelled under the Homeowners Protection Act of 1998. If you prefer refundable rates, add .01 to the non-refundable rates shown.

Level Renewals: The renewal premium rate is applied to the original loan balance for years 1 through 10. For years 11 through term, the rate is reduced to 0.20% or remains the same if the rate is less than 0.20%. Premium adjustments do not apply to the 11th year rate through term.

Amortized Renewals: The renewal premium rate is applied annually to the outstanding loan balance as of the anniversary date of the loan for years 1 through term.

Nontraditional Credit: Where eligible, rates from Class II will be applied. Maximum LTV is 95%.

Information accurate as of date of printing and subject to change without notice. Product availability is based on property location.

As with all programs, check directly with your investor for specific coverage requirements. For additional rates and/or coverages, contact your Genworth representative or call the ActionCenter® at 800 444.5664.

Monthly Premiums

Monthly Premiums

MIF Coverage	Loan to Value Ratio	Reduces Exposure To	Refundable Declining/Constant
28%	97.01 - 100%	72%	1.02
26%	96.01 - 97%	72%	0.80
25%	95.01 - 96%	72%	0.78
25%	90.01 - 95%	72%	0.67
20%	85.01 - 90%	72%	0.42
17%	80.01 - 85%	71%	0.37

- Loans must **fully amortize** in 30 or 40 years.
- **Declining**: The first year and the renewal rate for years two through term are the same. The annual rate is applied to the outstanding balance at the time of renewal.
- **Constant**: The first year rate and the renewal rate for years two through 10 are the same. The annual rate is applied to the original insured loan amount at the time of renewal. For years 11 through term, the rate is reduced to 0.19%.
- The "**Reduces Exposure To**" calculation is based on the highest **Loan to Value Ratio** in each category.
- No upfront payments are required. The first Mortgage Insurance payment is due the same month as the borrower's first Principal and Interest payment.